



# KM Training

Building Your Skills For The Workforce



[www.kmtonline.com.au](http://www.kmtonline.com.au)





## About KM Training

KM Training was born in 2014 from the ignited idea and passion of Kim, KM Training is a specialised boutique recruitment and marketing company that thrives on connecting passionate and caring individuals to the healthcare sector through RTO's. KM Training has assisted over 5,000 students.

KM Training has an individualised skill-set as the individuals working in this organisation come from the Healthcare industry and the corporate sectors, they connect individuals to educational courses and career pathways. We partner with corporate aged care providers to assist individuals with employment and have partnerships for industry engagement.

KM Training works within the International market, and markets and recruits international students from overseas within the healthcare division. KM Training offer course consultations on weekends also catering to busy lifestyles. KM Training also has a division focusing on consulting within the healthcare sectors and project management. KM Training also delivers non-accredited workshops and skill-sets to the domestic and international market.



## Kim Singh

Director, *KM Training*

Kim has a demonstrated management style, and has worked in Management and the healthcare corporate sectors for over 14 years. Kim has operationally managed portfolios of Aged care facilities included 43 aged care homes in all states in Melbourne. Kim has been heavily involved in research and innovation and was a major stakeholder for the "Workforce Reform" project which was an aged care initiative to shape the clinical and non-clinical areas of aged care. Kim has extensive experience within the mental health, disability services sector and led an Aged Care Facility's Manager's role specialising in dementia specific care and best practice principles.

A Track record within the Aged care compliance and governance sectors heading up over 80 Accreditation across different states in Australia passing with exceptional standards and results. Kim has led and managed corporate sector teams and has led large developmental projects including architecturally design of aged care facilities.

Kim has been involved within the VET sector for over 11 years and has a background as a VET Trainer/ Assessor/ Business development and strategic Life coach developer assisting domestic and International students with information to shape their educational requirements and needs leading to employment networking and outcomes. KM Training was developed based on my passion to connect people with their career pathways and developmental needs. Kim has extensive exposure and experience in the emerging domestic and global markets.

A background in early childhood education and care, Director of an Early Childhood education and care centre catering for children who also had disabilities. Extensive Management and compliance overseeing of the childcare centre and operational management.

Kim's recent project was the development of an initiative partnering with the Pilipino Services of Australia to provide aged care accommodation to Pilipino clients who are diagnosed with Dementia, Kim was the lead consultant on this project along with the Pilipino Community Services organisation.

Kim currently consults for TLC learning and conducts non-accredited Training and workshops for Corporate Aged care facilities specialising in staff's strengths to amalgamate that in the aged care system.

Kim has a very personal touch and is very orientated to the students and her staff, my greatest gift I can give to my students is Knowledge and information, and this has a major impact on someone's entire life.



## Faz Wani

Head of Strategic Partnerships  
(International, Higher Education, Domestic)

Faz is a strategic, passionate and evolving professional with zeal to succeed and make success possible for others. His passion to work hard in life brings enthusiasm and positive energy to his personality, and that is visible during his engagements in personal and professional space. In a career spanning over 12 years, Faz has been associated with various businesses and individuals, and they have been an integral part of his success. Faz's journey in Australia begun at Deakin University where he graduated in a degree in Business Management and Human Resource and later worked in the fields such as Vocational Education, Higher Education, International Education Sector and Corporate training.

His passion to improve people's lives especially aspiring students and early career professionals directly influence their career and personal goals. Faz is proud of the results that he has been achieving for students and graduates, enabling them to unleash their core abilities and ultimately a successful career.

During his professional career he has worked by way of ethics and compliance, therefore ensured quality services in the toughest of scenarios. As a professional he has managed well to work in teams and independently leading to the achievement of some great results. Faz enjoys a reputation of an efficient leader and has a knack of immediately establishing a good rapport with co-workers, clients and people in general. He has managed and developed successful teams in his training and leadership roles.

Faz's motto is to "Stay skilled & Achieve Success". His positive and enthusiastic approach towards his profession and helping his clients reach their career goals is his greatest strength. He has interest in community, this brings peace to his life. Faz loves to travel to unknown destinations and enjoys self-discovery.



## Helen Giatrakis

Client Relationship Coordinator  
(Domestic/Local Students)

Helen is an enthusiastic individual that is a recent KM Training Ambassador, Helen took an inspiring journey with KM Training and later was assisted with employment in two roles in Aged Care, and Disability. Helen Flourished in these roles and was an inspirational leader for all. Coming from industry Helen is able to assist students and engage with students at different levels assisting them with the best information on course pathways, goals and ultimately their core abilities and harnessing them in to their strategic direction.

Helen has an exceptional background in customer service working for Myers in her early years.

## | Our Mission Vision

KM Training has a vision to provide an excellent service and quality to each student embracing their strengths and passions, and educating them on the industry, course opportunities, career opportunities and pathways for domestic and international students.

## | Our Values

**Student Experience-** Creating a friendly student experience by engaging in providing meaningful information on course information and pathways.

**Relationships** – Creating and maintaining meaningful relationships among students, community, and all;

**Integrity** – Conducting ourselves with honesty and responsibility;

**Innovation** – Challenging ourselves to create unique ideas and innovative solutions in our business.

**Respect** – Respecting of all cultures and using that to your advantage in your field of study, and work.

**Service** -Dedicating ourselves to delivering an excellent service

## VET Experience

Kim Singh holds a Dual Diploma of Vocational Education & Training & Diploma of Training & Design and Development. Kim comes with over 10 years experience within the VET sector, she has taught for large corporate organisations such as TLC



## National Lifestyle & Wellness Manager

Kim has held a senior management position within the corporate services sector managing 43 aged care facilities in SA, VIC, QLD, NSW.

This included the overseeing and training of staff members, project management, IT development tools for documentation and rollout. Kim's role is to ensure compliance and has successfully completed over 40 Accreditations and over 30 unannounced spot visits and reviews by the standards and accreditation agency in the four states.

Kim played a major role in the setup of a new aged care facility, this included a new 120 aged care home assistance with clinical and non-clinical duties within this role.

Kim was a major stakeholder within a \$600,000 project called the "Workforce Reform" and assisted with the development of a new model of care which was implemented across two facilities in VIC, NSW.

Kim comes with a passion for caring for clients with dementia and was involved in the



## Childcare Director

Kim was the Director of a 44 place Childcare centre in the south-eastern region of Melbourne.

Kim was responsible for overseeing and management of the centres daily operation. Kim developed sound tools, processes and met compliance with the ongoing assurance and audit tools developed towards meeting the ACECQA standards and the national standards Kim developed and implemented a sound marketing plan which consisted of regular events and programs to attract new clientele Kim was responsible for a major renovation of the centre, to enhance and provide a more nourishing environment for the children. A grand opening was organised with the local Mayor and support from the Council.



## General Manager-Aged Care

Kim was the General Manger of a private owned aged care facility was responsible for the running of its operations.

This included business development, business operations, Financial and budget management, human resources, and clinical management. I was responsible for the implementation of a dementia specic unit specialised to cater for clients with extreme forms of mental health and behaviours of concern. Kim successfully completed audits and unannounced visits by the Department of human services

## Maharlika Lodge Lead Consultant 2018

Kim successfully formed a partnership with the Filipino services of Melbourne and in conjunction with them designed a respite retreat for clients from a Phillipino background, this idea was Brought to life with the extensive research in to the lack of CALD support for this group of people, and the inspiration of this idea was Brought to life with the rst event held on the.

The project was ocially opened by the Lord Mayor of Kingston. The program is an ongoing success and also created opportunities for students to be oered employment to cater for this programs needs.





## Aged Care Facility Consultant

Kim's expertise involves assisting facilities in profitable management and ensuring compliance and high standards of quality of care.

*Kim was responsible for the following areas*

- Budget and Financial management
- Marketing & Occupancy development
- Clinical Management and overseeing
- Business Management
- Design and roll out of the NDIS- successfully gained approval
- Undergoing Audits and reviews by the DHS ( department of human services) exceeding compliance standards
- professional development and training programs to the staff
- Renovation and revamp of the aged care facility
- Partnerships and developments with Hospitals, social workers, Allied health professionals

## Employment Engagement.

KM Training has partnerships amongst the corporate aged care, disability sectors, hospitals etc Over the years KM Training has assisted hundreds of students with successful employment opportunities Kim provides guidance and support with pathways for career development and enhancement.



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